



The Command Center Audit

A few questions before we talk

Answering these takes about ten minutes and makes the call far more useful. Send them back to **hello@kol-ea.com** before we speak, or bring them with you if you'd rather talk it through. Short answers are fine.

01

Roughly how many sponsored programs did you do last year?

A rough number is fine. I'm looking for scale, not precision.

02

How many different companies do you work with?

Every sponsor means a different portal, form, and set of rules. This number usually explains more than any other.

03

Who else currently touches your travel, expenses, or program correspondence?

Practice staff, a family member, nobody. Be honest if the answer is nobody.

04

What are you using now?

Email, calendar, spreadsheets, a notes app, anything else. Including "nothing formal".

05

Is anything outstanding right now that's bothering you?

An unpaid fee, an unfiled expense, a reply you owe someone. Something specific.

If this were all handled, what would you do with the time?

This one matters more than it looks.

When you've filled this in, book the call.

Thirty minutes. I'll have read your answers beforehand, so we can spend the time on what's actually happening rather than on background.

<https://calendar.notion.so/meet/cornerstoneea/ea>